

The Aeronautics and Space Cluster of the Basque Country



AERODAYS 2006
Vienna, 19-21 June

Basque Country figures



| | 1985 | 2004 |
|-------------------------|----------|---|
| Per capita income | 10,600 € | 25,361 |
| Convergence with Europe | 88% | 123% (UE ₂₅ = 100) UE ₁₅ = 108,3 % |
| Unemployment | 21% | 7,8% (UE ₁₅ = 8,1%) |
| R&D expenditure | 0,5% | 1,44% |

Source: Basque Government

The economy in brief THE BASQUE COUNTRY IN SPAIN (2004)

| | |
|------------------|--------|
| POPULATION | 4.89 % |
| GDP | 6.32 % |
| BILLING INDUSTRY | 9.90 % |
| EXPORTS | 9.06 % |
| IMPORTS | 6.02 % |

Source: INE

DISTRIBUTION OF GDP* (2004)

| | Basque Country | Spain | European Union-25 |
|-----------------------|----------------|---------|-------------------|
| Agriculture & Fishing | 1.18 % | 5.90 % | 2.10 % |
| Industry | 28.56 % | 16.01 % | 20.80 % |
| Construction | 8.83 % | 10.76 % | 5.90 % |
| Services | 61.42 % | 67.30 % | 71.20 % |

*Gross added value. Current prices.

•Source: EUSTAT (Annual accounts for 2004.) y EUROSTAT

HEGAN History brief



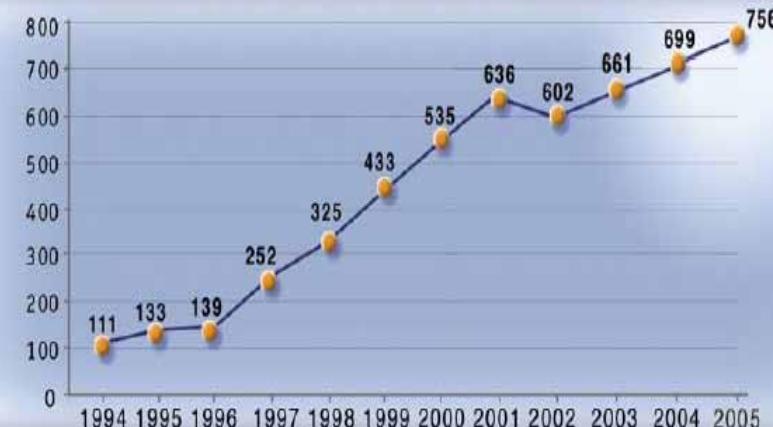
HEGAN
BASQUE AEROSPACE
CLUSTER

- 1970s
SENER starts working in the space sector: ESA projects
- 1980s
SENER starts working in the aeronautical sector: EJ200
- 1988-1992
ITP and **GAMESA** and some aeronautical SMEs are founded
- 1992
The Basque Government commissioned MONITOR (Michael Porter) and SENER an study about the competitiveness of the **Aeronautics Industry of the Basque Country**
- 1993
The Technology Committee of the Aeronautics Cluster is created by **GAMESA**, **ITP**, **SENER**, Technology Centres, the **UPV (Basque Country University)**, and the **Industry Department of the Basque Country**
- 1997
The Aeronautics Cluster of the Basque Country – “**HEGAN**” – and the **CTA (Aeronautical Technologies Centre)** are created with **GAMESA**, **ITP** and **SENER** as founder companies.
- 1998-2005
29 **SMEs** and 3 **CCTT** have become members of the association

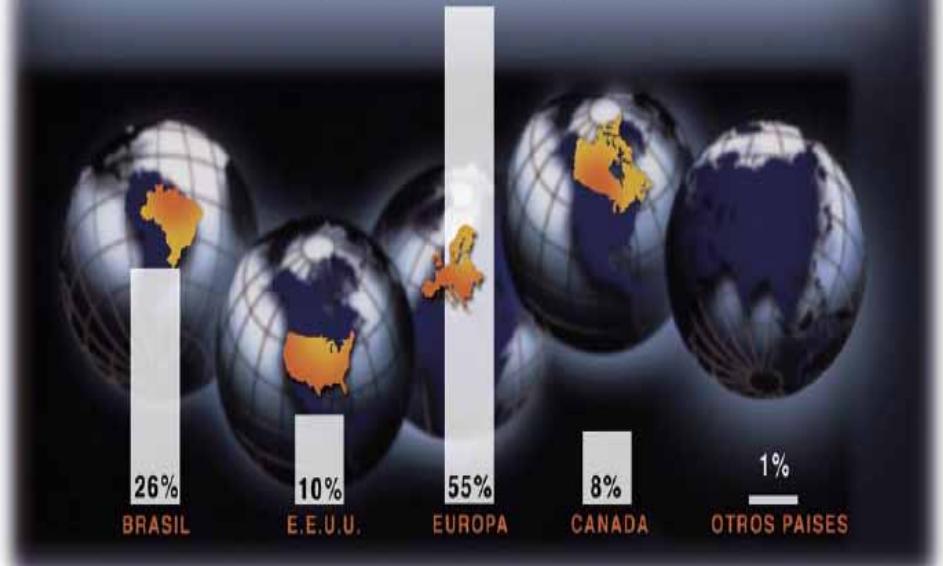
Cluster results (I)



Sales (M€)



Exports (M€)



Cluster results (III)



HEGAN
BASQUE AEROSPACE
CLUSTER

Employment



R&D (M€)



Cluster results (III)



- 20% of the Spanish Aeronautical **turnover** and **employment**.
- Average **Investments in R+D** over sales: 20%.
- Average **Exports** over sales: 80%.
- Two industrial **companies** (GAMESA and ITP), an engineering company (SENER) and about 40 High tech and qualified SMEs.
- More than 400.000 square meters of **workshops** and more than 5.000 direct **employees** generated
- More than 200 **machine units**, 100 CNC
- Joint technological and strategic **plan**.
- An **sectorial association** –HEGAN- with the aim of representing the Basque Aeronautical and Space sector and to become an international reference as an association provide answers to the strategic challenges by acting in cooperation: **Technology, Quality and Internationalisation**

Cluster results (IV)



- Experience implementing a ‘reference model for **quality** assurance system’, before EN9100, according to the latest requirements of main aerospace companies. All the companies EN9100 certified and ready for NADCAP. Hegan is member of the IAGQ through EAGQ by being represented by ITP.
- Companies with experience in creating consortiums and in R+D **programmes** at all levels (European, National and Local)
- An Aeronautical Technologies Centre (CTA) with structural and fluiddynamic testing capabilities, 2 Tech Corporations, 4 Research Centres, 4 **Universities** and an experienced **Technology** and Innovation Network.
- One **Aeronautical Intensification Course** at the Bilbao Upper Industrial Engineering School designed by the companies.





THANK YOU VERY MUCH!!

<http://www.hegan.com/>

Contact: José Juez
(jjuez@hegan.com)

HEGAN – Basque Aerospace Cluster

Parque Tecnológico, 303
48170 – ZAMUDIO
Ph: +34 944318987
Fax: +34 944317020

The Aeronautics and Space Cluster of the Basque Country



Annexe 2006



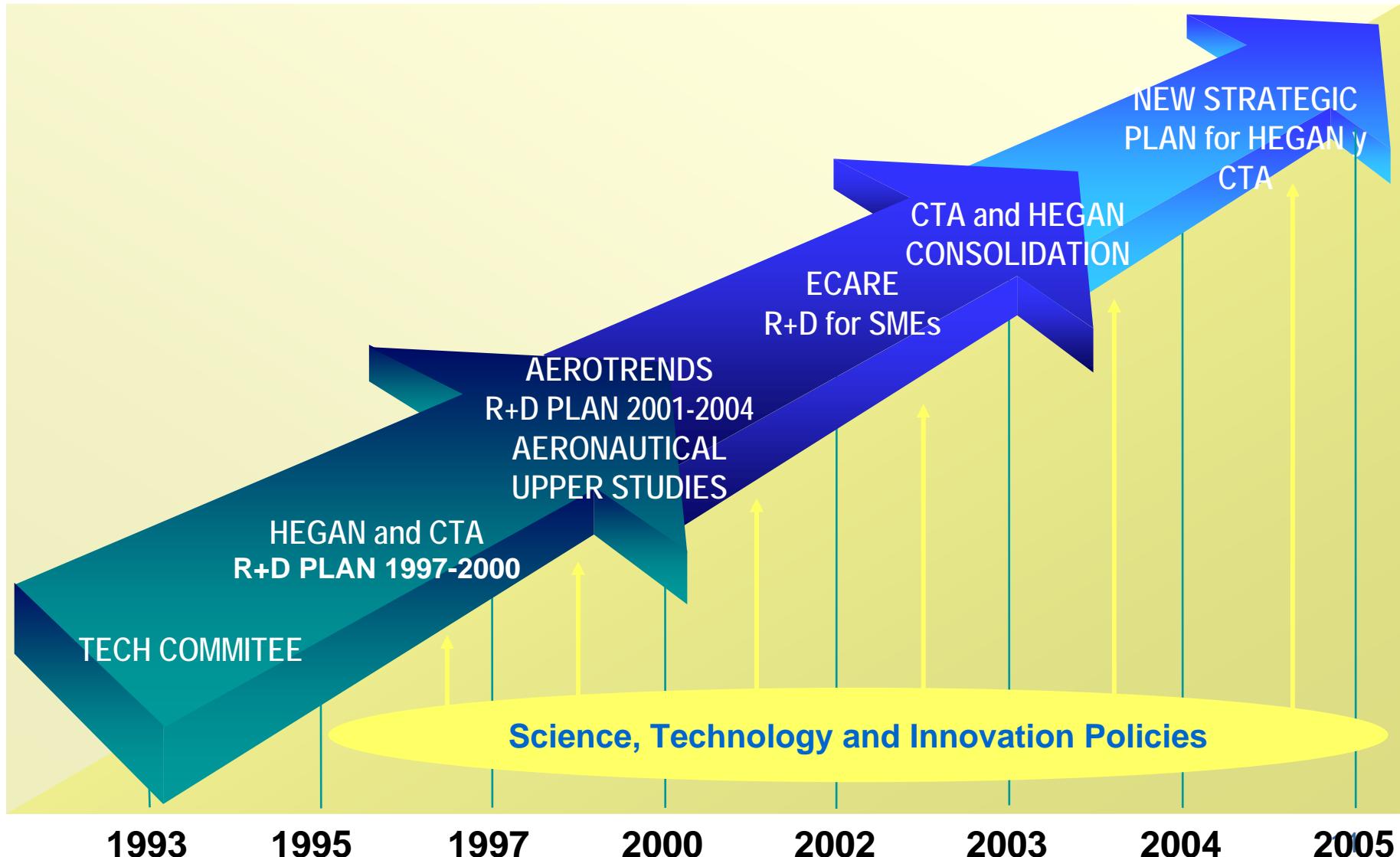
Mission:

- ◆ **HEGAN** is a non-profit association which groups together the **Basque aerospace companies of the Basque Country**, whose aim is to **strength, promote and stimulate** the aerospace sector in the Basque Country. Its mission is to contribute to the creation of new high-quality jobs, our society scientific and technical development and the consolidation of our industry in a better future and more added value activities.

View:

- ◆ **HEGAN aims** to represent the **Basque Aeronautical and Space sector** and to become an international reference as an association provide answers **to the strategic challenges** by acting in **cooperation**.

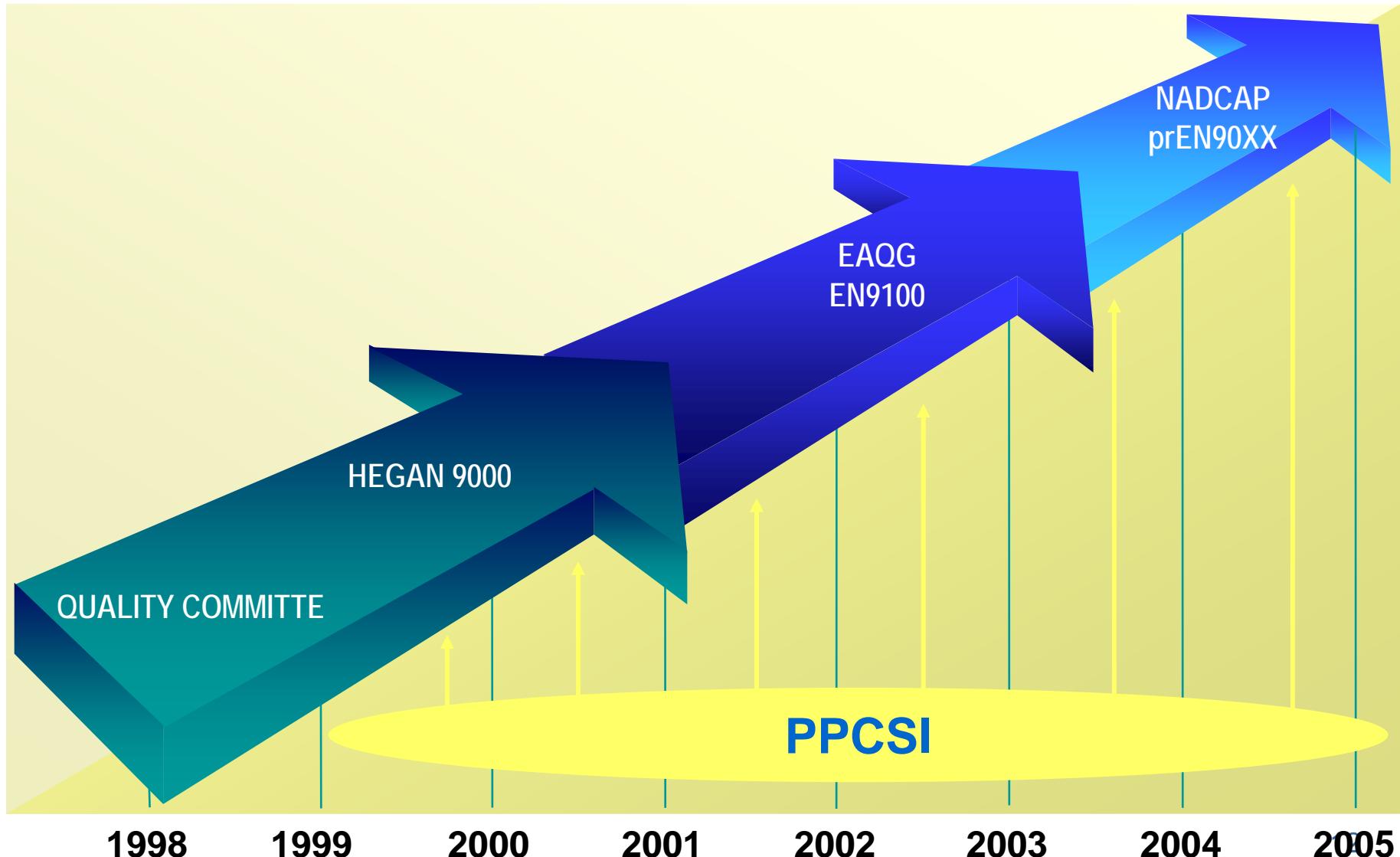
R+D: Actuation lines 1993 - 2005



Quality: Actuation lines 1998 - 2005



HEGAN
BASQUE AEROSPACE
CLUSTER



HEGAN Members



HEGAN
BASQUE AEROSPACE
CLUSTER

ASSOCIATE COMPANIES:



Gamesa Aeronáutica



Aerospace
Engineering Group



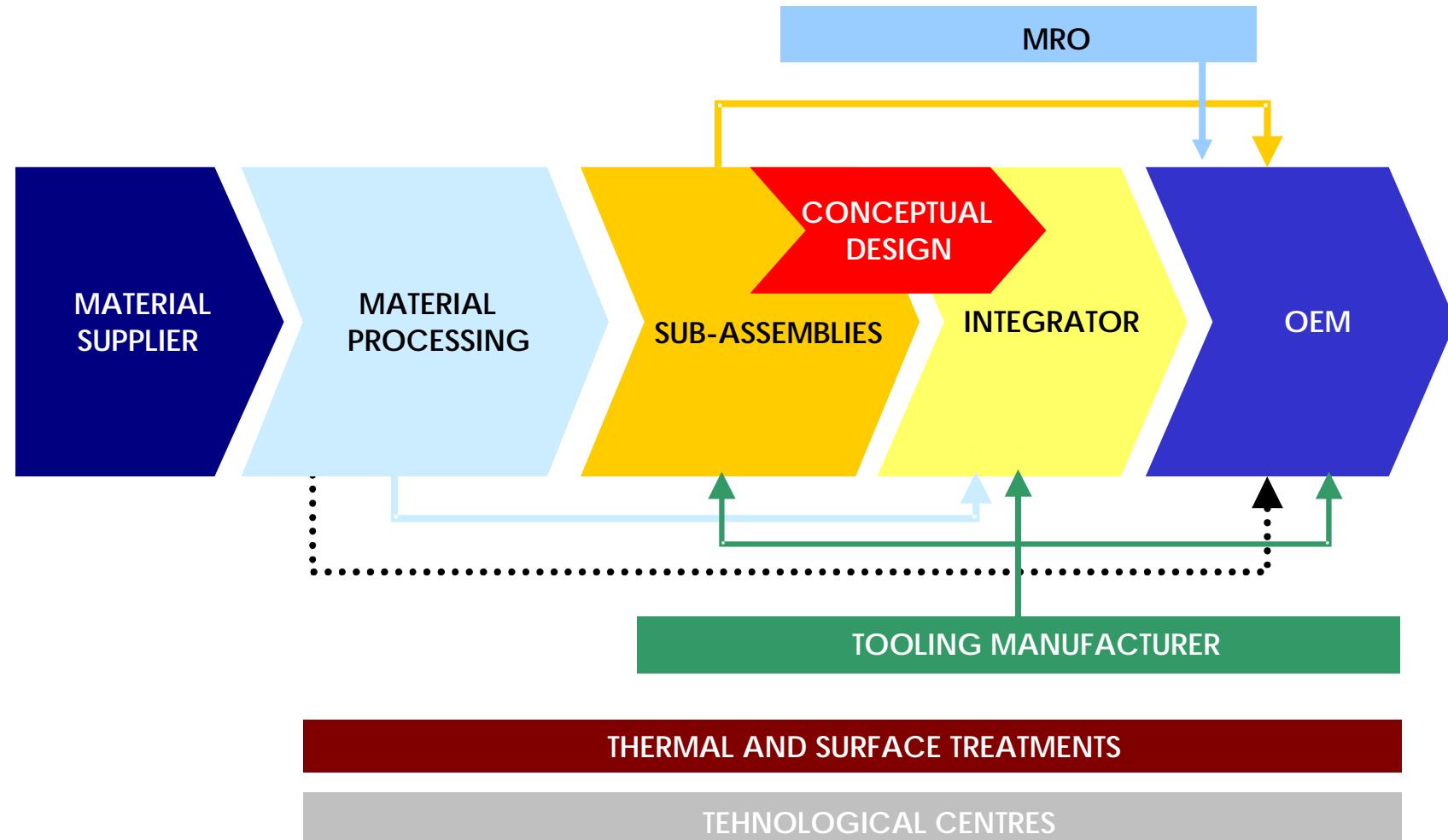
ASSOCIATE TECH. CENTRES:



Cadena de valor (I)

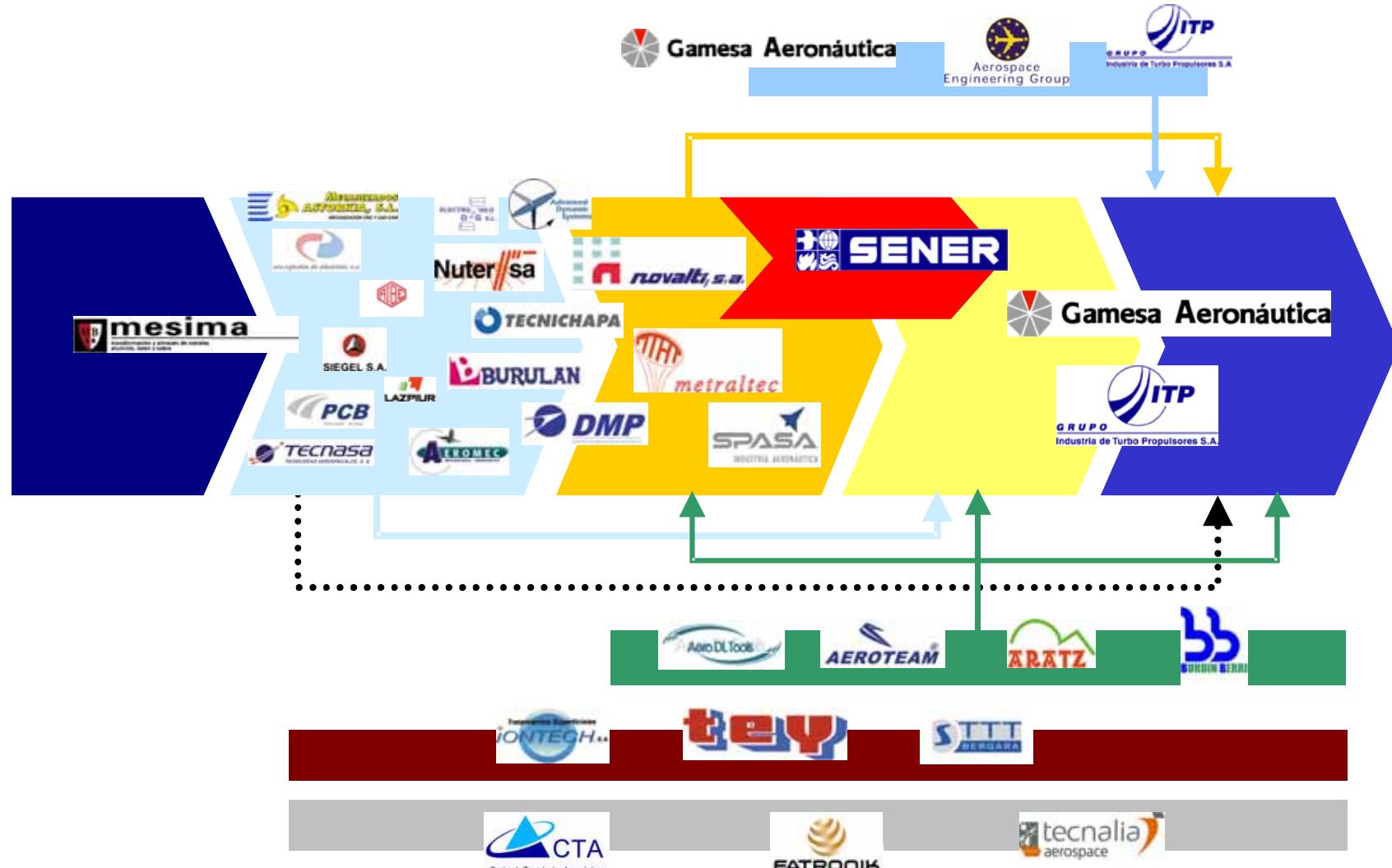


HEGAN
BASQUE AEROSPACE
CLUSTER



Cadena de valor (y II)

HEGAN
BASQUE AEROSPACE
CLUSTER



Main programmes and clients of Cluster members (I)



- **Structures**

- ◆ AIRBUS A-310, A-318, A-319, A-320, A-321, A-330, A-340, A-350, A-380, A-400M
- ◆ BOEING B-737, B-747-LCF, 787
- ◆ BOMBARDIER CRJ 700/900, C-Series
- ◆ DORNIER DO-728
- ◆ EADS C-212, C-295, CN-235, TBM700
- ◆ EMBRAER ERJ-135, ERJ-145, ERJ-170, ERJ-190, Legacy
- ◆ SINO-SWERINGEN SJ-30
- ◆ SIKORSKY S-92
- ◆ DASSULT Falcon 7X
- ◆ BAE Systems NIMROD-2000
- ◆ 5FP (I+D) AEROSHAPE, BUHO 2000 and DART

- **Equipments and systems**

- ◆ AIRBUS A-310, A-320, A-340, A-380, A-310-MRTT
- ◆ MESSIER- DOWTY A-320, A-340-600, A-380
- ◆ MARTIN BAKER EUROFIGHTER, NACES and JSF
- ◆ EADS-CASA EUROFIGHTER, C-235, C-295
- ◆ EUROCOPTER TIGRE

Main programmes and clients of Cluster members (II)



- Engines
 - ◆ EPI: TP-400 for AIRBUS A-400M
 - ◆ EUROJET: EJ200 for EUROFIGHTER TYPHOON
 - ◆ GENERAL ELECTRIC: CF700, CT7, F404, F414, LM2500, J79 and T700 and GE90 for BOEING 777,
 - ◆ HONEYWELL: TF50, AS907, Lycoming T53 and T55, Garrett TPE331 and TFE731
 - ◆ ITP-SENER: THRUST VECTORING NOZZLE
 - ◆ M-138
 - ◆ MTR390 for TIGRE
 - ◆ PRATT & WHITNEY: PT6-T3, F135 for F35 (JSF), JT8-STD and JT8-200
 - ◆ ROLLS-ROYCE: TAY, BR 710, TRENT MT50, TRENT MT30; BR 715 for BOEING 717, RB211 for BOEING 747, 757, TRENT-500 for AIRBUS 340-600 and 500; TRENT-700 and 800 for AIRBUS 330 and for BOEING 777, TRENT-900 for AIRBUS 380, TRENT 1000 for BOEING 787
 - ◆ ROLLS-ROYCE NORTH AMERICA: A250, A601K and T63
 - ◆ SNECMA: ATAR 9K PLUS, ATAR 09C, ATAR 09K50, CFM 56 for BOEING 737
 - ◆ TURBOMECA: MAKILA
 - ◆ V Programa Marco: CPLIFE, DIVIPRO, HIPER-CRACK, HIPSID and SILENCER

Main programmes and clients of Cluster members (III)



- Space
 - ◆ GALILEO system
 - ◆ ESA and NASA programmes: HERMES, HUBBLE SPACE TELESCOPE, SOHO, ULISSES, HERSCHEL-PLANCK
 - ◆ ESA: CLUSTER, EGNOS, ENVISAT, EUREKA, HIPPARCOS, INTEGRAL, ISEE-B, ISS-COLUMBUS; ISS-CRV, ROSETTA, SPACELAB and XMM-NEWTON, AURORA, CX-OLEV
 - ◆ ESA with others: ARTEMIS, METOP and MSG
 - ◆ Others: ARIANESPACE, ASTRIUM, GE 1i and GE 2i, HELIOS I and II, HISpasat 1C and 1D, METEOSAT, MINISAT, NETLANDER, OLYMPUS, SPOT-4, SYRACUSE III, YAMAL 200, ARABSAT 4A and B, GALAXY 17, KOREASAT 5

Main programmes and clients of Cluster members (y III)



- Space
 - ◆ GALILEO system
 - ◆ ESA and NASA programmes: HERMES, HUBBLE SPACE TELESCOPE, SOHO and ULISSES
 - ◆ ESA: CLUSTER, EGNOS, ENVISAT, EUREKA, HIPPARCOS, INTEGRAL, ISEE-B, ISS-COLUMBUS; ISS-CRV, ROSETTA, SPACELAB and XMM-NEWTON
 - ◆ ESA with others: ARTEMIS, METOP and MSG
 - ◆ Others: ARIANESPACE, ASTRIUM, GE 1i and GE 2i, HELIOS I and II, HISPA-SAT 1C and 1D, METEOSAT, MINISAT, NETLANDER, OLYMPUS, SPOT-4, SYRACUSE III and YAMAL 200.



Associates Capabilities (I)



| HEGAN ASSOCIATES CAPABILITIES | | ADS | AERO DOL TOOLS | AEROMEC | AERO. ENG. GR. | AEROTeam | AIBE | ARATZ | ASTORIA | BURDIN BERRI | BURULAN | DMP | ELECTROHILO | GAMESA AERONÁUTICA | IONTECH | ITP | LAZPIUR | MESIMA BILBAO | METRALETC | MICROFUSIÓN DE ALUMINIO | NOVALTI | NUTER | PCB | SENER | SIEGEL | SPASA | TECNASIA | TECNICHAPA | TEY | TRAT. TÉR. T.I.T. | CTA | FATRONIK | TECNALIA |
|--|--|---|----------------|---------|----------------|----------|------|-------|---------|--------------|---------|-----|-------------|--------------------|---------|-----|---------|---------------|-----------|-------------------------|---------|-------|-----|-------|--------|-------|----------|------------|-----|-------------------|-----|----------|----------|
| AIRFRAME, ENGINE AND SPACE/ SYSTEMS AND COMPONENTS | | Design Engineering | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Systems Integration | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Big components Assembly | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Medium components assembly | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Small componentes assembly | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Materials Supply and Management | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Special cutting and drilling | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Robotics, automation & Production systems | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Aeroengine Metallic Component Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Airframe Metallic Component Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Space Metallic Component Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Manufacturing Engineering and CAD-CAM-CAE | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | High precision Machining | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Sheet Metal Work | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Metallic Tooling Design and Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Investment casting | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Thermal and Surface Treatments | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Thermal Spray | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Composites Engineering | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Composites Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Composites Tooling Design | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Composites Tooling Manufacturing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Nondestructive testing | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Testing and Certification | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Engine Maintenance Repair & Overhaul | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Airframe Maintenance Repair & Overhaul | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Electrical Components Maintenance Repair & Overhaul | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



Associates Capabilities (II)

HEGAN
BASQUE AEROSPACE
CLUSTER

| | | HEGAN ASSOCIATES CAPABILITIES | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|--------------------------------|-------------------------------|---------------|----------|----------------|----------|------|-------|----------|--------------|---------|------|-------------|--------------------|--------|----|-------|---------------|-----------|-------------------------|---------|-------|-----|-------|--------|-------|---------|------------|-----|------------------|-----|----------|----------|
| QUALITY | EQUIPMENTS AND AVIONICS | ADS | AERO DL TOOLS | AEROMECH | AERO. ENG. GR. | AEROTEAM | AIBE | ARATZ | ASTORKIA | BURDIN BERRI | BURULAN | DIMP | ELECTROHILO | GAMESA AERONÁUTICA | ONTECH | TP | AZPUR | MESIMA BILBAO | METRALTEC | MICROFUSIÓN DE ALUMINIO | NOVALTI | NUTER | PCB | SENER | SIEGEL | SPASA | TECNASA | TECNICHAPA | TEY | TRAY.TÉR. T.I.T. | CTA | FATRONIK | TECNALIA |
| | | Design Engineering | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Mechanical systems | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Control and Electronic Systems | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | High precision rubbers | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ISO 9001/9002 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | EN 9100 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

INDUSTRY

TECH.
CENTRES

Key factors



- 1. Committed, GENEROUS and open-minded entrepreneurs**
- 2. Public support with risk**
- 3. Choice of market segments**
- 4. Projects and partners selection**
- 5. Long-term relationship search**
- 6. Technology generation and investment**
- 7. Constant COOPERATION institutions-companies**
- 8. Look to the future with optimism, forget bad experiences and learn from them**